

Centex Equipment is Sold on Charter Business Reliability

Centex Equipment, located in Fort Worth, Texas, buys and sells heavy construction equipment such as forklifts, backhoes, and graders. Most of their business is done online, including the purchase of equipment and their sales through machinerytrader.com and centex-equipment.com. So when Centex experienced frequent internet problems with their previous provider, it became imperative for the company to make a change.

Manager Joe Connell recalls, “We had big troubles with the national provider we were using at the time—our internet service went down six or seven times a day. This caused us to be kicked off online auctions and lose out on the chance to buy several machines we wanted. I’d had enough. I decided to switch to Charter Business since my internet service at home was from Charter and I didn’t have any problems with it.”

Connell continues, “I called Charter Business and they were here the next day for installation. Their internet service is very reliable, which saves us a lot of headaches. Plus it’s fast.”

In addition to Charter Business High-Speed Internet™, Centex Equipment also gets Charter Business Telephone™ and Charter Business Cable TV™ for all-day news programming. According to Connell,



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—JOE CONNELL, CENTEX EQUIPMENT

he’s been pleased with the service they receive on everything. “We’re a small operation but we do a lot of business and sell 20-25 machines a month. I appreciate how helpful and responsive Charter Business has been to us. The reliability of their service keeps our business running smoothly. And having the Charter Business Bundle® has been great. I like the convenience of receiving just one bill, and we’re paying \$40 a month less than we were before.”

Would Connell recommend Charter Business to others? He responds, “Absolutely. They’re reliable and professional, and you can count on getting good service. Switching to them was a smart move for us.” ■

EARN A \$50 CREDIT ON YOUR BILL

The Charter Business Refer-A-Business Program makes it easy to earn a \$50 credit on your Charter Business bill. All you have to do is let us know about business contacts who could benefit from our services by completing an online lead form at Charter-Business.com/BusinessReferral.

We’ll contact your referral and handle the rest. Once your referral’s services are installed and they are billed, we’ll give each of you a \$50 credit toward your bills. Some restrictions apply; see our website for complete details.